

LUIS, YOUR CAREERSONA

The Operational Coordinator

A dependable leader who turns complex logistics into orderly, reliable daily operations.

Conventional · Organizer

Realistic · Builder

Enterprising · Persuader

Interest code CRE

As The Operational Coordinator, you combine disciplined organization with steady leadership. Having spent eight years in the Army handling logistics, you know how to keep vital operations moving smoothly under demanding circumstances. You noted with pride that you "ran supply for a 600-person deployment with no major shortfalls," proving your capability to manage critical moving parts.

Now, you are looking for civilian stability with less relocation for your family, while still leading teams toward concrete targets. Your profile shows someone who thrives when procedures are crisp, standards are clear, and daily work produces tangible results.

Your strengths

Systematic inventory and record management

Your highest interest score is Conventional, and you expressed a strong preference for keeping accurate shipping and receiving records.

Calm leadership in high-stakes situations

You noted that pressure brings out your best, and your high emotional steadiness means you tend to stay relaxed and even-tempered.

Disciplined execution and follow-through

You scored high in Conscientiousness, agreeing that you like order and focus on getting chores done right away.

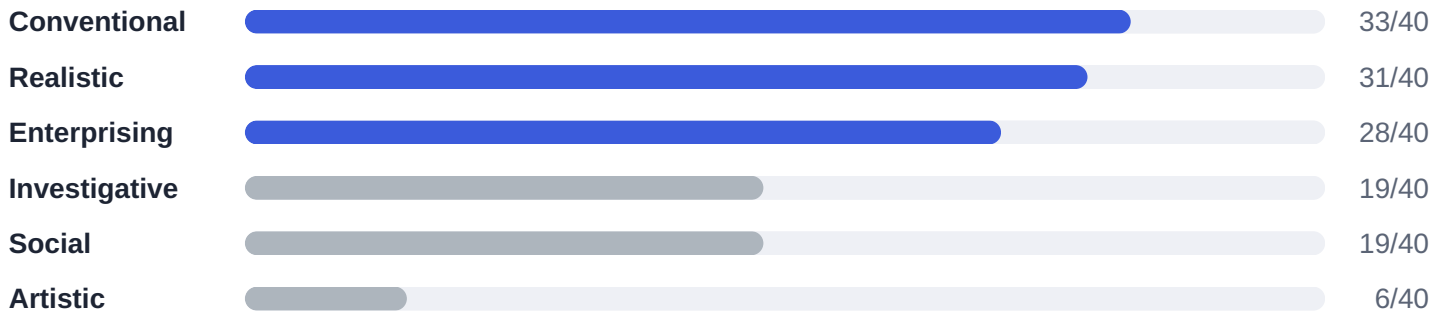
Hands-on quality oversight

With a high Realistic score, you favored practical tasks like testing the quality of parts before shipment.

Goal-oriented team direction

Your Enterprising interests align directly with your stated desire for "clear goals and a team I can lead."

What you like doing



Scores from the 60 work activities you rated (0 = strongly dislike all ten in an area, 40 = strongly like all ten).

Your interest profile forms a powerful operational trio: Conventional, Realistic, and Enterprising. Conventional interests place you at home with meticulous records, schedules, and systems. Your Realistic side connects you to physical environments, materials, and hands-on checks rather than purely theoretical tasks.

Enterprising interests bring the drive to organize teams, take initiative, and hit performance targets. Together, these areas show you would likely enjoy managing physical supply chains, staging cargo, or supervising warehouse and yard operations where methodical processes keep large-scale projects running on time.

How you work

Extraversion

You describe yourself as balanced between reserved and energised by quiet time and outgoing and energised by people.

Agreeableness

You describe yourself as balanced between direct and focused more on tasks than on feelings and warm.

Conscientiousness

You describe yourself as organised and quick to follow through.

Emotional steadiness

You describe yourself as calm and even-tempered.

Imagination

You describe yourself as balanced between practical and down-to-earth and curious about ideas and imaginative.

In daily work, your high Conscientiousness and high Emotional Steadiness mean colleagues can rely on your calm, structured presence. You prefer practical reality over abstract notions, focusing on what works in front of you. Socially, you maintain a healthy balance: comfortable stepping forward to command a room or lead an initiative, but equally content focusing quietly on logistical data. Because you stay level-headed and value clear order, you tend to handle operational crises without getting rattled or losing track of vital details.

Where you'll likely do your best work

Luis, you will likely do your best work in an established organization that offers geographic stability and clear operational procedures. A hybrid setting—moving between a desk and a warehouse floor, distribution hub, or transit yard—matches your balance of technical and physical interests. You tend to thrive when working with a collaborative crew under predictable leadership, where your performance directly impacts concrete business operations.

Your top career matches

Chosen from more than 900 U.S. occupations for how well each job's typical activities, work style and setting match your answers, within the training you said you're open to. Pay is the U.S. national median from the Bureau of Labor Statistics; it varies a lot with location, experience and employer.

Logisticians

#1 match

Interests 86%

Work style 72%

Setting 86%

Bright Outlook

Your top interest in Conventional work and your pride in managing complex deployments align well with life cycle logistics. You prefer environments with clear objectives, and coordinating distribution networks allows you to direct systems with high precision. Your calm approach to pressure ensures that unexpected supply disruptions get resolved smoothly.

MEDIAN PAY (U.S.)

\$82,320/yr

OUTLOOK 2025-2035

Much faster than average

OPENINGS PER YEAR

26,600

TYPICAL EDUCATION

Bachelor's degree

What you'd do

- Maintain and develop positive business relationships with a customer's key personnel involved in, or directly relevant to, a logistics activity.
- Develop an understanding of customers' needs and take actions to ensure that such needs are met.
- Manage subcontractor activities, reviewing proposals, developing performance specifications, and serving as liaisons between subcontractors and organizations.

Worth knowing: Many corporate roles ask for a four-year degree, meaning you may need to emphasize equivalent leadership history or pursue targeted credentials.

First step this week: Review civilian logistics job postings on CareerOneStop to compare your current inventory skills with regional employer expectations.

Also called: Client Services Administrator, Logistician, Production Planner, Supply Management Specialist · [Details on O*NET OnLine](#)

Supply Chain Managers

#2 match

Interests 91% Work style 72% Setting 89% Bright Outlook

This path matches your drive to guide a team toward concrete operational goals while establishing permanent geographic roots for your family. Managing warehouse throughput and material planning lets you lean on your high conscientiousness and preference for orderly processes. Your combined Enterprising and Realistic scores suit supervising staff across busy distribution hubs.

MEDIAN PAY (U.S.)

\$107,230/yr

median for all Transportation, Storage, and Distribution Managers

OUTLOOK 2025-2035

Faster than average

OPENINGS PER YEAR

18,300

TYPICAL EDUCATION

Bachelor's degree

What you'd do

- Determine appropriate equipment and staffing levels to load, unload, move, or store materials.
- Manage activities related to strategic or tactical purchasing, material requirements planning, controlling inventory, warehousing, or receiving.
- Select transportation routes to maximize economy by combining shipments or consolidating warehousing and distribution.

Worth knowing: Directing entire facility operations can involve long shifts during peak seasons when shipping volumes surge.

First step this week: Draft a master list of your material management achievements, specifically noting inventory accuracy and crew sizes you have directed.

Also called: Global Supply Chain Director, Material Requirements Planning Manager, Solution Design and Analysis Manager, Supply Chain Director · [Details on O*NET OnLine](#)

Aircraft Cargo Handling Supervisors

#3 match

Interests 97% Work style 76% Setting 83% Bright Outlook

Your hands-on Realistic interest and enjoyment of quality-testing fit the physical realities of staging aircraft cargo. The job provides immediate, visible outcomes and structured procedures, satisfying your need for order without requiring years of extra schooling. It directly utilizes your comfort with fast-paced transport demands.

MEDIAN PAY (U.S.)

\$58,170/yr

OUTLOOK 2025-2035

Much faster than average

OPENINGS PER YEAR

900

TYPICAL EDUCATION

High school diploma

What you'd do

- Calculate load weights for different aircraft compartments, using charts and computers.
- Determine the quantity and orientation of cargo, and compute an aircraft's center of gravity.
- Direct ground crews in the loading, unloading, securing, or staging of aircraft cargo or baggage.

Worth knowing: Air freight hubs often operate around the clock, which can mean evening, night, or weekend shifts.

First step this week: Check open cargo supervisor positions at your nearest commercial or cargo airport to understand their shift patterns and safety requirements.

Also called: Cargo Supervisor, Ground Operations Supervisor, Line Service Supervisor (LSS), Loadmaster · [Details on O*NET OnLine](#)

Loss Prevention Managers

#4 match

Interests 93% Work style 77% Setting 84% Bright Outlook

Asset protection taps into your strong desire for order, systematic record keeping, and rule adherence. Your steady temperament serves as an asset when leading sensitive investigations or auditing inventory discrepancies across retail or distribution centers. It allows you to build stable procedures that safeguard resources in one fixed location.

MEDIAN PAY (U.S.)

\$141,900/yr

median for all Managers, All Other

OUTLOOK 2025-2035

Faster than average

OPENINGS PER YEAR

100,900

TYPICAL EDUCATION

Bachelor's degree

What you'd do

- Coordinate or conduct internal investigations of problems such as employee theft and violations of corporate loss prevention policies.
- Administer systems and programs to reduce loss, maintain inventory control, or increase safety.
- Review loss prevention exception reports and cash discrepancies to ensure adherence to guidelines.

Worth knowing: The role often requires addressing employee misconduct directly, which can occasionally involve uncomfortable interpersonal conflict.

First step this week: Read through the loss prevention manager profile on O*NET OnLine to see standard compliance frameworks and audit tasks.

Also called: Asset Protection Manager, Logistics Loss Prevention Manager, Loss Control Manager, Loss Prevention Director · [Details on O*NET OnLine](#)

Railroad Conductors and Yardmasters

#5 match

Interests 96%

Work style 77%

Setting 84%

Yard management centers on rigid timetables, exact track coordination, and strict safety guidelines that suit your high conscientiousness. You would direct ground crews while keeping precise documentation of inbound and outbound freight movements. This operational focus provides predictable daily targets without desk-bound monotony.

MEDIAN PAY (U.S.)

\$78,000/yr

OUTLOOK 2025-2035

Slower than average

OPENINGS PER YEAR

3,000

TYPICAL EDUCATION

High school diploma

What you'd do

- Observe yard traffic to determine tracks available to accommodate inbound and outbound traffic.
- Inspect freight cars for compliance with sealing procedures, and record car numbers and seal numbers.
- Receive instructions from dispatchers regarding trains' routes, timetables, and cargoes.

Worth knowing: Work conditions take place outdoors in all weather conditions, and rail operations frequently run on irregular call-in boards early on.

First step this week: Search local rail yard operator listings to review baseline hiring requirements and physical screening guidelines.

Also called: Conductor, Freight Conductor, Freight Train Conductor, Local Freight Conductor · [Details on O*NET OnLine](#)

Purchasing Agents, Except Wholesale, Retail, and Farm Products

#6 match

Interests 93%

Work style 73%

Setting 86%

Bright Outlook

Evaluating vendor contracts and managing purchase requisitions plays directly to your strong Conventional score and detail focus. You can set clear operational metrics for suppliers while working predictable business hours that keep your family anchored. It bridges your interest in commerce with your proven capability to prevent supply shortfalls.

MEDIAN PAY (U.S.)

\$77,710/yr

OUTLOOK 2025-2035

Faster than average

OPENINGS PER YEAR

47,200

TYPICAL EDUCATION

Bachelor's degree

What you'd do

- Monitor and follow applicable laws and regulations.
- Purchase the highest quality merchandise at the lowest possible price and in correct amounts.
- Prepare purchase orders, solicit bid proposals, and review requisitions for goods and services.

Worth knowing: Securing competitive pricing and monitoring contractual terms requires substantial desk work and continuous vendor negotiations.

First step this week: Identify two or three local manufacturing or municipal purchasing openings to see what procurement software skills they request.

Also called: Buyer, Contract Administrator (Contract Admin), Procurement and Contracting Administrator (Procurement and Contracting Admin), Procurement and Contracting Buyer · [Details on O*NET OnLine](#)

More careers to explore

Production, Planning, and Expediting Clerks

\$59,650/yr

Fits your strength in tracking shipping records and directing materials through production schedules without delay.

Decline

Freight Forwarders

\$52,260/yr

Utilizes your interest in orderly documentation and cargo tracking across domestic and international transit lanes.

Faster than average

Power Distributors and Dispatchers Matches your calm response to pressure and your preference for monitoring structured, critical distribution systems.	\$106,730/yr Slower than average
Retail Loss Prevention Specialists Offers an entry point into asset protection that relies on physical inspections and accurate incident documentation.	\$42,540/yr Average
Occupational Health and Safety Technicians Appeals to your hands-on Realistic side by verifying workplace compliance, safety tools, and regulated equipment standards.	\$61,560/yr Much faster than average
Airfield Operations Specialists Allows you to oversee airfield safety procedures, coordinate ground vehicles, and maintain operational stability.	\$56,850/yr Much faster than average

Things to watch

Because you prefer practical facts over abstract ideas, you might dismiss broader strategic changes or experimental processes before giving them a fair hearing.

Your strong need for order and quick follow-through could lead to frustration when dealing with civilian coworkers who move at a slower pace.

Thriving under pressure is an asset, but taking on too much crisis management could lead to fatigue if you do not actively establish boundaries.

Your 90-day plan

DAYS 1-30

Translate Skills and Target Roles

Map your background into civilian logistics terms and narrow your top targets to two primary pathways.

1. Translate your operational supply background on your resume using civilian titles from O*NET OnLine, replacing service-specific phrasing with terms like 'inventory control' and 'distribution operations.'
2. Set up a LinkedIn profile highlighting your focus on warehouse flow, supply chain coordination, and team leadership.
3. Attend an appointment with an employment specialist at your nearest American Job Center or military transition office to review target roles such as Logisticians and Supply Chain Managers.
4. Select your preferred geographic target area to ensure all upcoming job inquiries focus strictly on settled, non-relocating positions.

DAYS 31-60

Build Connections and Practical Trial

Validate your career direction through industry outreach and a focused skills project.

1. Conduct an informational interview with a local civilian supply chain manager or logistics coordinator to discuss daily operations and local hiring expectations.
2. Complete a hands-on trial project by downloading a public supply chain dataset or inventory spreadsheet template and building an automated tracking sheet to test your analytical workflow.
3. Explore courses at a local community college or through public library learning platforms covering enterprise inventory management and modern spreadsheet techniques.
4. Identify specific requirements for industry-recognized supply credentials to determine if a 1-year certificate would accelerate your advancement.

DAYS 61-90

Execute Targeted Applications

Engage directly with employers in your home area for supervisory or logistics roles.

1. Tailor two distinct resumes: one centered on operational oversight for Aircraft Cargo Handling Supervisors or Yardmasters, and one tailored for Logisticians.
2. Apply to five settled logistics, purchasing, or operations supervisor positions within your target commuting distance.
3. Follow up on each submission with a polite inquiry through professional networks or company job portals to confirm receipt.
4. Practice scenario-based interview responses using your past experience directing large-scale inventory under tight time constraints.

Your steady temperament and strong organizational habits give you a firm footing as you make this change, Luis. By aligning your ability to maintain order with roles like logistician or supply chain manager, you can secure the leadership opportunities you want while giving your family a stable home base. Take the first step this week by defining your local target market.

About this report. Careersona combines the work activities you rated (from the O*NET Interest Profiler), short personality statements from the public-domain International Personality Item Pool and your answers about work settings, then compares them with U.S. occupation data. It's a tool for exploring options, not a scientific diagnosis, and it can't promise any job, pay or outcome. Writing assistance by AI, based on your answers.

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